

Response to questions provided by potential applicants

1/20/2026

1. The RFP requires "factory fabrication and shop drawings" and a "coordinated 3D model package". Since these are often specific to the factory's layout and equipment, will AHHP provide detailed specifications for the layout and material-handling equipment in their 30,000-square-foot facility to ensure the drawings are truly "fabrication-ready" for your team?

**As the final layout and material handling equipment may change based on the final product being “volumetric / panelized / cartridge” we feel that this design product will alter the final layout and equipment needs. We can provide the initial layout that was completed prior to purchasing the facility. This can be provided as a dwg or other needed file type.**

2. Regarding the training facility mentioned in the RFP, is there an anticipated opening date for the factory and the start of the workforce training program?

**Based on the grants that have currently been granted to the workforce and factory we are on a 24-month timeline to have the facility open.**

3. Would AHHP consider partnership proposals that go beyond design, specifically for developing the training curriculum, trade certifications, or other operational aspects of the 30,000-square-foot facility?

**Yes. If you are proposing a partnership proposal please ensure that any actions, budget and timelines be clearly delineated beyond the scope of the requested design catalog.**

4. Section 16 states that all materials submitted in response to the RFP become the property of AHHP. Regarding the Final Deliverables (such as the signed/sealed construction documents and fabrication drawings due in December 2026), does AHHP require sole ownership of the Intellectual Property (IP), or is the Design Partner permitted to retain rights for the use of these designs?

**This can be negotiated. Please provide the ideal ownership of the IP. This statement if provided will not positively or negatively count towards the proposal. The primary focus of this statement is twofold:**

1. **The ability for AHHP to have a unique product that is not produced by a competing facility.**
2. **If a creative solution is designed and were to become a stand alone product. beyond AHHP’s need for a complete housing solution,**

**AHHP would explore a patent and possible production of the stand alone product.**

5. Is there a defined list of target counties in which the homes are anticipated to be planned and deployed?

**No. The area that we are targeting is Central Appalachia. However our marketing study that we are currently developing is looking specifically at approximately 250 miles.**

6. Washington County, Virginia, and most surrounding counties in Virginia, Kentucky, Tennessee, North Carolina, and West Virginia fall within Climate Zone 4A, with limited areas in North Carolina classified as Climate Zone 5A. Please confirm whether Climate Zone 4A should be used as the primary basis for home design.

**Yes. With the recent Hurricane Helene damage, general temperature fluctuations and humidity all play a critical role in not only the final product but also in the storage of the modular components on site. Ensuring the design team chosen understands that this is not a “dry climate” is important in the choice.**

7. The RFP indicates that "AHHP will. . . Be facilitating a 30,000 SF training facility" (Page 1), and "AHHP has acquired a facility to establish a factory-built construction factory. .". With respect to these statements:

- a) If available, please provide floor plans for the facility AHHP has acquired for the factory-built construction operation.
- b) Please confirm whether the training facility and the factory-built construction facility are separate facilities, or if training activities will occur within the same facility.

**As the final layout and material handling equipment may change based on the final product being “volumetric / panelized / cartridge” we feel that this design product will alter the final layout and equipment needs. We can provide the initial layout that was completed prior to purchasing the facility. This can be provided as a dwg or other needed file type.**

**Yes the 92,000 sf encompasses the entirety of the current available space. However, if during the design process we identified the need for an addition to the existing space, to accommodate training or factory activities this will be closely reviewed.**

8. The RFP references both a “3-Day Design/Community Charrette” (pages 1, 2, 7, 8, and 14) and a “Conceptual and Schematic Design Charrette with AHHP Subcommittee” (page 8). While the milestone schedules identify a target timeframe of May 2026 for the 3-Day Design/Community Charrette, no timing is identified for the Conceptual and Schematic Design Charrette. Based on the RFP language understands these to be two distinct charrettes, with the Conceptual and Schematic Design Charrette occurring subsequent to the 3-Day Design/Community Charrette. Accordingly, we intend to include provisions for both in our proposed schedule. Please confirm:.
- a) Whether this understanding is correct.
  - b) Whether AHHP has a preferred or target timeframe for the Conceptual and Schematic Design Charrette.

**We can see that this was confusing. The Charrette is proposed for only one timeframe in May 2026. All other work will be completed with the AHHP staff and board approval only.**

9. Please clarify AHHP’s overall vision regarding site-related work. Specifically, does AHHP intend to fully contract out site development, construction, and associated approvals, or does AHHP anticipate self-delivering a turnkey development approach?

**While AHHP may not envision a fully integrated company at this time we are in discussions of what the future will include. At the moment we plan on training our local contractors only. The product for sale to the general public will not be proposed to be a turnkey development at this time.**

10. To ensure alignment between all parties, please provide clarification on AHHP’s approach to intellectual property for the home designs developed through this engagement, including anticipated ownership and permitted use following completion or termination of the contract.

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